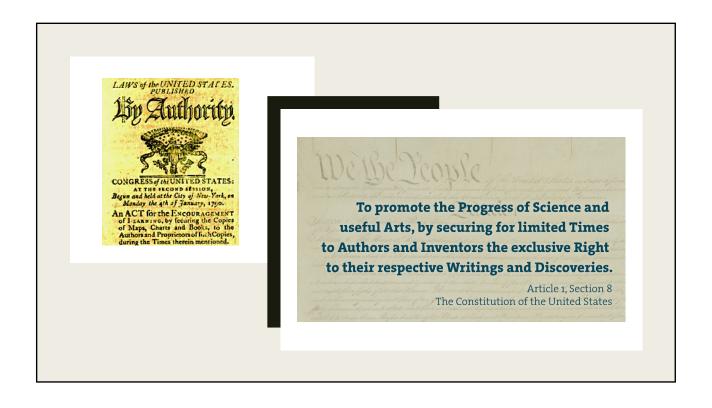
#### OPEN ACCESS, NONEXCLUSIVE LICENSING, AUTHOR RIGHTS

Kyle K. Courtney & Laura Quilter



## Publisher's Licensing Copyright Creep: "Draft Bill on Contracts and Authors Rights" (1737)

and forasimuch as the true Worth of Books and Writings is, in many Cases, not found out till a considerable Time after the Publication thereof, and Authors, who are in Necessity, may often be tempted absolutely to sell and alienate the Right, which they will hereby have to the original Copies of the Books which they have composed, before the Value thereof is known, and may thereby put it out of their own Power to alter and correct their Compositions, upon maturer Judgement and Resection; Therefore, he it enaged by the Authority

And forasmuch as the **true Worth of Books and Writings is**, in many Cases, not found out till a considerable time after the Publication thereof, **and Authors**, who are in Necessity, may often be tempted absolutely to sell and alienate the Right, which they will hereby have to the original Copies of the Books which they have composed, before the Value thereof is **known**, and may thereby **put it out of their own power to alter and correct** their Compositions

#### What is open access?

From the Budapest Open Access Initiative (2002):

"By 'open access' to this literature, we mean its free availability on the public internet, permitting any users to read, download, copy, distribute, print, search, or link to the full texts of these articles, crawl them for indexing, pass them as data to software, or use them for any other lawful purpose, without financial, legal, or technical barriers other than those inseparable from gaining access to the internet itself."

#### Open-access literature is...

- digital
- online
- free of charge
- free of *most* copyright and licensing restrictions

#### Why open access?

- Even affluent institutions are unable to subscribe to all the peerreviewed journals needed by their faculty and students.
- OA increases the visibility and retrievability of research.
- OA increases readership among fellow researchers, in every field and nation.
  - It enhances the scrutiny and reproducibility of new results.
  - It boosts the likelihood that those results will be taken up, extended, applied, cited, and integrated with other research.
- OA increases readership outside the academy, among...
  - o policy-makers, manufacturers, journalists, non-profits, citizens, and voters.
- For all these reasons, OA increases the *usefulness* of research.

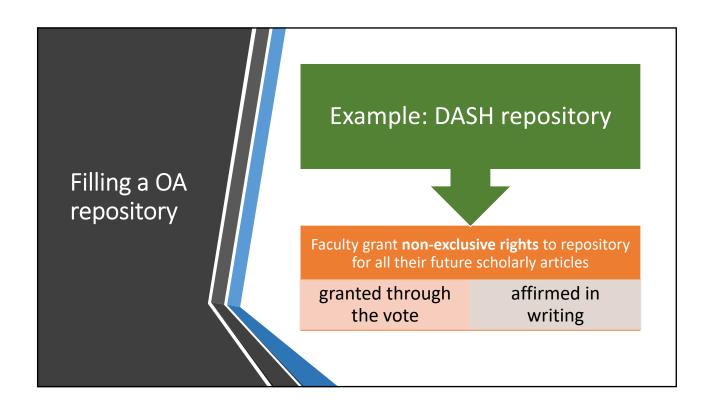
#### Heart of a good open-access policy

- 1. Launch an OA repository.
- 2. Adopt a policy to fill it.
- 3. Get permission to make the contents OA.
- 4. Deposit new works into the repository.

#### Open Access at Harvard

- 2/12/08 Harvard Faculty of Arts and Sciences
- 5/1/08 Harvard Law School
- 3/10/09 Harvard Kennedy School of Government
- 6/1/09 Harvard Graduate School of Education
- 2/12/10 Harvard Business School
- 11/5/10 Harvard Divinity School
- 3/20/11 Harvard Graduate School of Design
- 11/26/12 Harvard School of Public Health
- 6/18/14 Harvard Medical School
- 2014-2017: Harvard research centers: Berkman Center for Internet and Society, the Shorenstein Center on Media, Politics and Public Policy, Ash Center for Democratic Governance and Innovation, etc.

2018: Individual Open Access License (IOAL)





# repository: Non-exclusive Licenses

Policy is effective because of the presence of 17 USC § 205(e):

- "A nonexclusive license, whether recorded or not, prevails over a conflicting transfer of copyright ownership if the license is evidenced by a written instrument signed by the owner of the rights licensed or such owner's duly authorized agent, and if—
- (1) the license was taken before execution of the transfer; or
- (2) the license was taken in good faith before recordation of the transfer and without notice of it."

# Filling a repository Nonexclusive copyright transfer

Rights are not limited or restricted to one party

Granting non-exclusive rights to other parties still enables you to grant, assign (to publishers, other parties, etc.) or retain rights you had before.

Filling a repository:
Non-exclusive
Licenses

- Policy merely shifts default
  - includes waiver option
  - preserves faculty freedom to submit new work to the journals of their choice
  - Non-exclusive licese does not interfer with future licensing

## Filling a Repository: Non-exclusive license in UK

- S. 90(4) of the Copyright Designs and Patents Act 1988 (CDPA) provides:
- (4) A licence granted by a copyright owner is binding on every successor in title to his interest in the copyright, except a purchaser in good faith for valuable consideration and without notice (actual or constructive) of the licence or a person deriving title from such a purchaser;

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## Filling a Repository: Non-exclusive license in UK

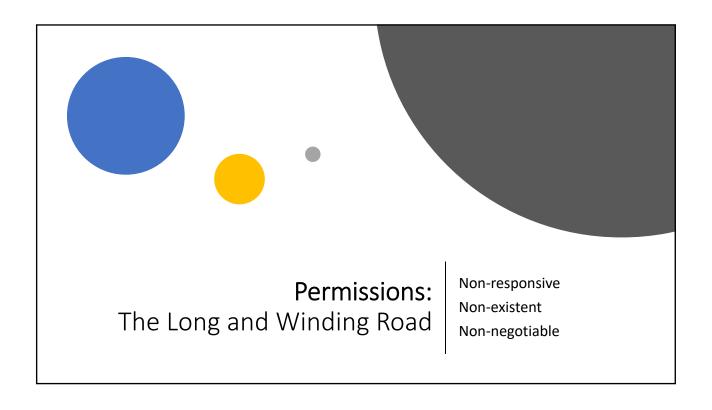
- The non-exclusive license to a UK university will remain valid unless:
  - The publisher took the assignation in good faith and paid what it was worth; and
  - The publisher had no knowledge either actual or constructive – of the assignation to the university

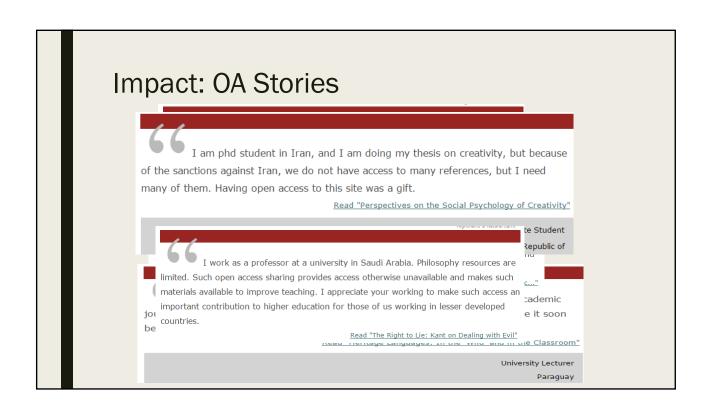
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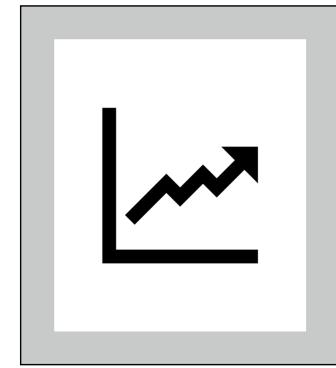
#### Filling a Repository:

Tying to Institutional processes

- Experimentation at department levels:
  - Tying to tenure and promotion process
  - Part of "faculty packet" upon arrival at institution
  - Tied to summer funding process
  - Part of the administrative tasks for yearly "publications review"





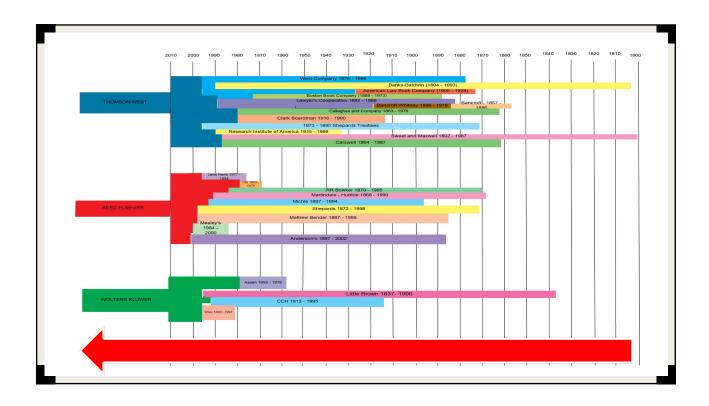


Open Access: An Answer to the Market

#### Journals Pricing

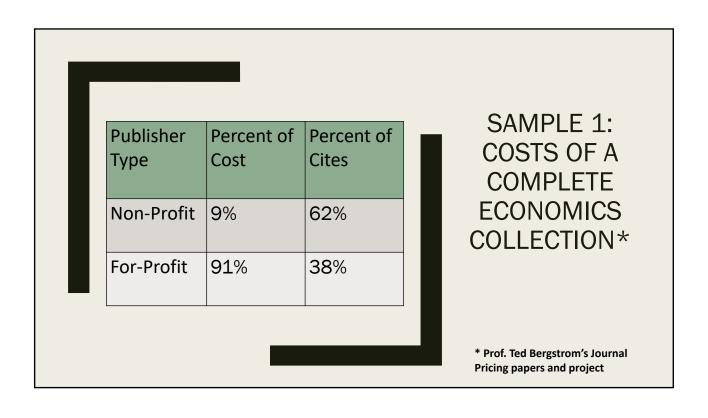


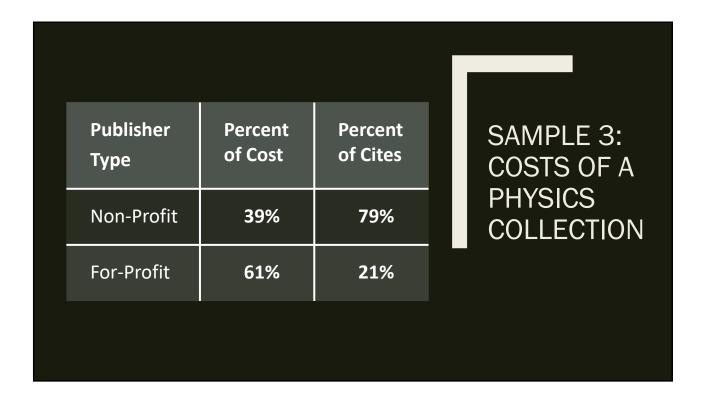
- The average cost of a serial subscription for ARL member libraries increased by 315% from 1989 to 2006.
- Exceeds the rise in the Consumer Price Index of 68%
- 2006 to present: still continue to rise by about 9% a year (some more...)
- Mergers and acquisitions have resulted in 37 publishers being controlled by 6 entities



• Reviews in 2012-2016 suggest a ratio of between 5½:1 and 7:1 of studies showing an open access citation advantage against those that do not.

Open Access Drives Scholarship





#### Survey of Physics Chairs and Librarians\*

Which kind of journal do you think is more costly to libraries?

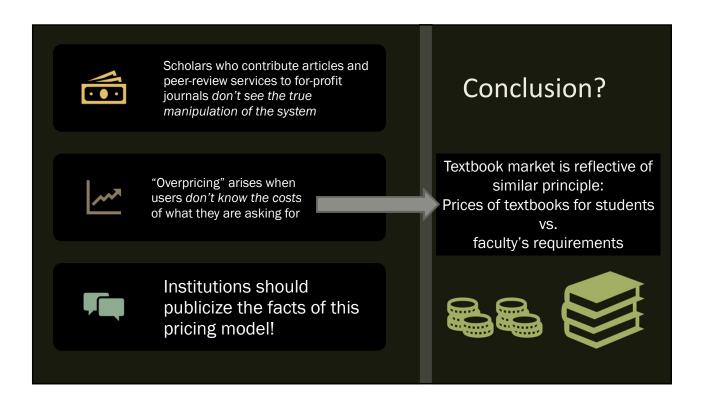
\_\_\_Non-profit journals

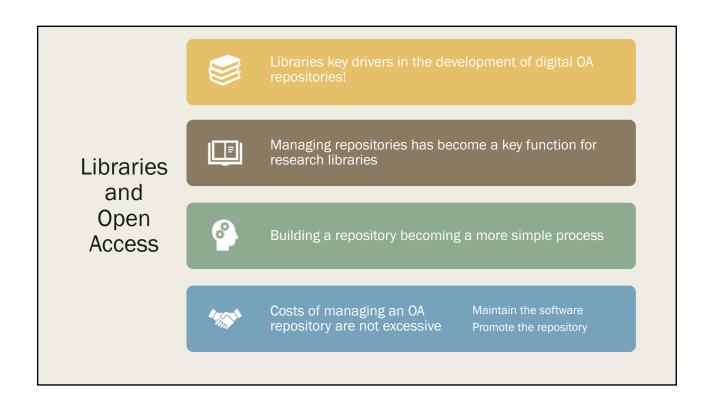
\_\_\_They cost about the same

\_\_\_For-profit journals

#### Which costs more?

Librarians say:		Physics Dept. Chairs say:	
Non-Profits	0%	Non-Profits	8%
About same	4%	About same	38%
For-Profits	96%	For-Profits	53%





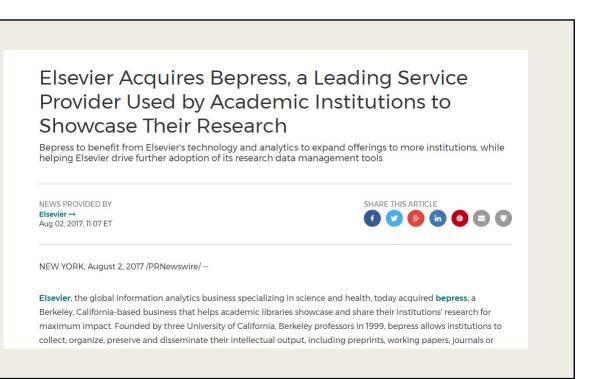


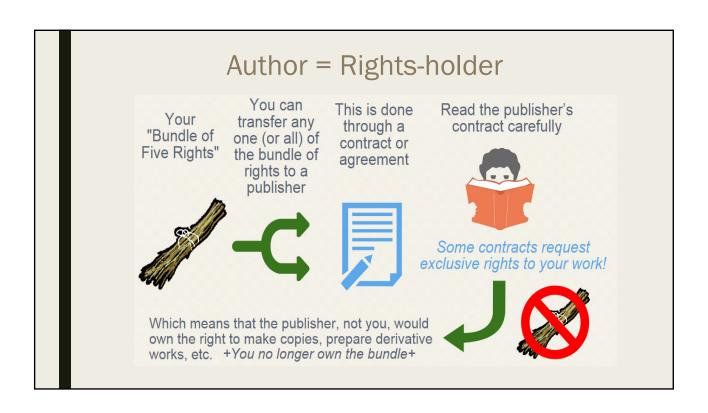
#### Contracts: Who is the "author?"

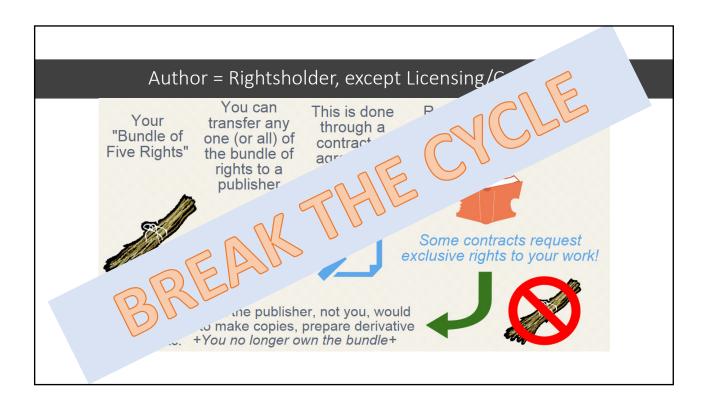
- Author → Publisher
- Bundle of Rights → Transfer
- Much confusion... still!
- Authors are generally ill-informed about their rights and confused by the licensing options as presented by publishers....











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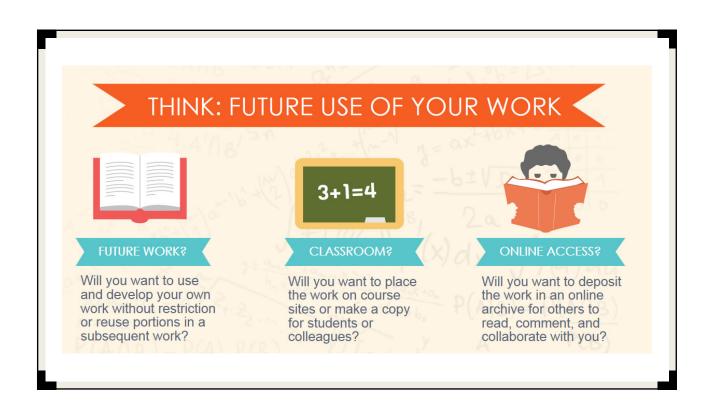
AGREED BY CREATOR: Kyle K. Courtney, Esq.

#### Example: What is a "personal website?"

- "permit the author(s) to deposit for display a 'final peer reviewed manuscript' 12 months after publication of the final article on his/her personal website, university's institutional repository or employer's intranet...."
- Personal website = institutional repository?

#### **Contracts:** Rights Granted Back to "Creator/Author"

- "in return for the grant of the license, the [author] shall have the following rights for non-commercial use...."
  - Right to reproduce a reasonable number for personal use and to send copies to colleagues
  - Use and distribution in classroom
  - Use and distribution at seminars or conferences (subject to a limit)
  - Use in "digital course-packs" (small percentage)



# Negotiating Author Agreements

**Kyle K. Courtney & Laura Quilter** 

#### **CONTRACT REVIEW**

- Contract review exercise. Take 10-15 minutes & read contracts. Look for:
  - Identify the ESSENCE of the contract: What does the author give, & what does the publisher give?
  - Identify KEY clauses of interest to an academic author.
  - Identify the BOILERPLATE.
  - What's missing?
  - GROUP DISCUSSION.
- How to talk to authors

#### **ANATOMY OF A CONTRACT**

#### Core contractual bargain.

Look for language where the **author transfers or licenses their work to the publisher**. The publisher may or may not make commitments on their end. The publisher's give-backs (in terms of rights) may not be in this section.

#### Common contract clauses.

Warranties & indemnifications; choice law, choice of forum; merger clauses. These are common to many contracts, so generally useful to understand. Focus on helping them understand (1) reasonableness; and (2) risk assessment.

#### MODIFYING THE CONTRACT

Rights Granted, Copyright, Assignment of Publishing Rights, etc.

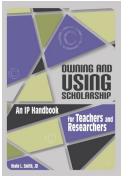
Specifies transfer of rights from author to publisher, and any rights re-granted back by publisher to author. Strike through and insert modified language.

#### **RESOURCES**



Authors Alliance, Understanding and Negotiating Book Publication Contracts (2018)

https://www.authorsalliance.org/ 2018/10/15/announcing-the-aut hors-alliance-guide-to-understa nding-and-negotiating-book-pub lication-contracts/



Kevin Smith, Owning and Using Scholarship (2014)

http://www.ala.org/acrl/sites/ala.org.acrl/files/content/publications/booksanddigitalresources/digital/9780838987483 copyright OA.pdf

Additional Resources for trade or practitioners:

- Authors Guild, Model Trade Book Contract and Commentary (members only)
- Authors Guild, Fair Contract Initiative
- Graphic Artists Guild
- NOLO.com

#### **TALKING TO AUTHORS**

#### Tell them WHY they should negotiate

- primarily about their own rights to use their content. Giving away their copyright means they are a legal stranger to their own work, and this is the heart of their professional work.
- AND they subject themselves to contractual risk

## Empathy, education, alternatives ... (avoiding "legal advice" problems)

- empathize with their pain & unwillingness to negotiate
- reassurance: tell them it's OK to negotiate!
- OA is the long-term solution.

#### **TALKING TO AUTHORS**

#### Tell them HOW to negotiate

- strike through, write in ... addenda
- Figures! Practical strategies

#### **REVIEWING THEIR CONTRACT\***

- Clear up key confusions
- Anatomy of a contract
- What to look for: Clauses of key interest, what's missing [have sample alternate language]

#### WHY NEGOTIATE?

- · Typical contract issues, like indemnifications
- Typical publishing contract issues, like credit, editing & revision rights, reversion of rights

#### **But most importantly:**

A career is made up of our publications; these are the most important asset we have, and scholars, librarians, and other researchers owe it to themselves to protect your rights to use the works.

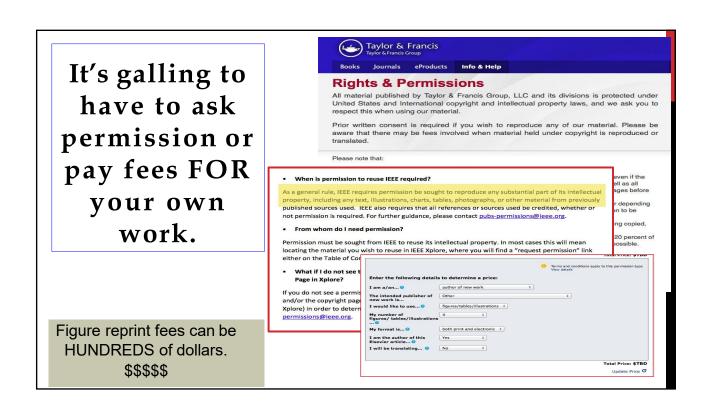
When you assign your copyright you effectively become a <u>legal stranger</u> to your own work.

# LEGAL STRANGER TO YOUR OWN WORK

If you transfer your copyright, you become a legal stranger to your own work. You do not have rights over it any more.\*

By law, you have to ask permission & possibly pay to:

- Reprint the article as a chapter
- Re-use a figure or illustration in a subsequent work
- · Assign the paper to your students
- Share the work with your colleagues or on the job market
- Post the article on your website
- \* Caveat: In 35 years you might be able to terminate the assignment and become the owner again.



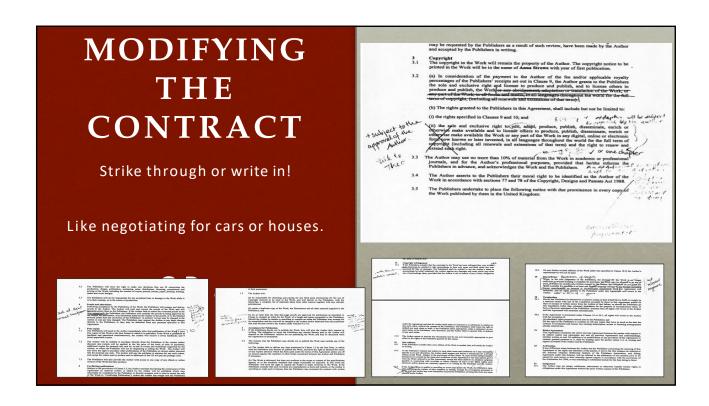
# Can I Negotiate? YES!

#### **CAN I NEGOTIATE?**

- Yes! It's a contract. Just like buying a house, or a car, or hiring a contractor.....
- You are already giving the publisher something very valuable the right to make a profit off of your work.
  - If you don't negotiate, you are not representing yourself well.
- Can't they reject me?
  - Won't happen. Negotiation takes place AFTER peer review, when the publisher has already made a significant investment in the work: In fact, for articles, it's the vast majority of the investment; for books, there's more play, but the author still has the upper hand.

#### **HOW TO NEGOTIATE**

- Write in and strike out
- Add addenda (such as the SPARC Addendum)
- Go back & forth with editor / publisher sometimes several times
- Have a campus Open Access Policy that eliminates the need for individual negotiation (at least for articles)



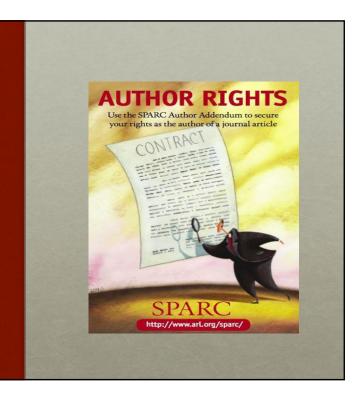
# Negotiate your author agreements

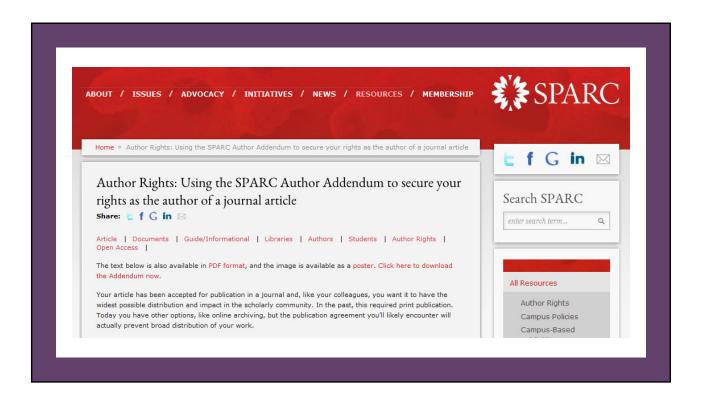
... O R

Use the SPARC author's addendum with all the rights that authors need

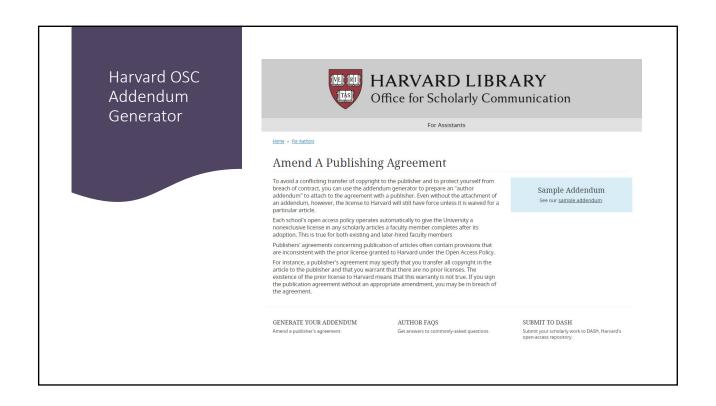
DISTRIBUTION and REUSE

http://www.sparc.arl.org/resources/authors/addendum









#### contract clauses

#### "LICENSE" OR "TRANSFER"

Don't be confused by "license" language:

- · "exclusive license" is the same as a transfer of copyright
- · "non-exclusive license" means you keep your copyright

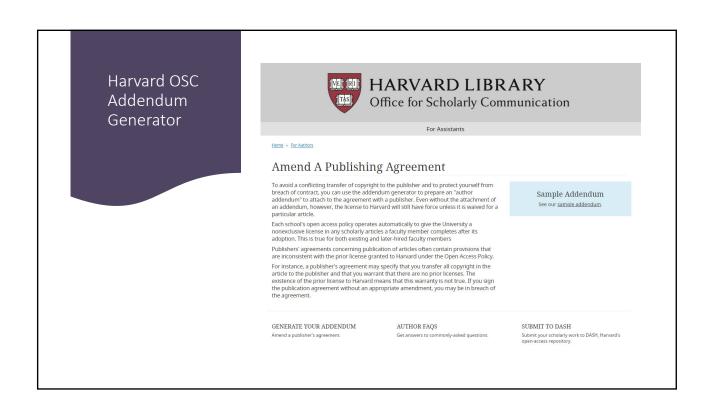
"Open access" and "Creative Commons" are examples of non-exclusive licenses.



Recommended reading: Peter Suber's *Open Access* free download available at <a href="http://mitpress.mit.edu/books/open-access">http://mitpress.mit.edu/books/open-access</a>

#### **OTHER ISSUES**

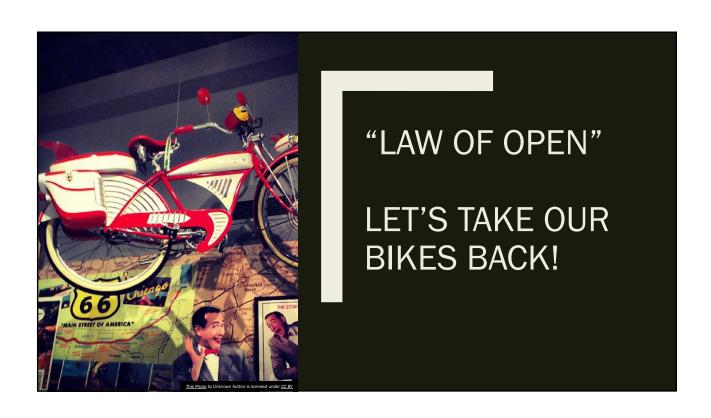
- Sign on Submission
- Joint Authors
- Proposals & Protecting Ideas: Copyright Versus Ethics
- Open Access Terms: CC-BY, CC-BY-NC, CC-BY-ND
- Funder Requirements
- Works Made for Hire Clauses
- Pro Tip: Treat Your Graphics as Separately Licensed
- Getting Permissions: STM Master Agreement, Negotiating Fair Use



#### Not a "Grant Back" but a "Take Back!"

This Addendum modifies and supplements the attached or accompanying agreement (the "Publication Agreement") concerning the article titled "X"

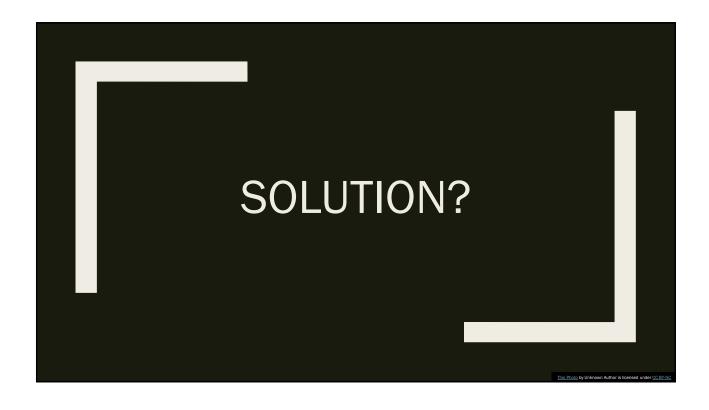
The parties agree that wherever there is any conflict between this Addendum and the Publication Agreement, the provisions of this Addendum will control and the Publication Agreement will be construed accordingly





Creators don't see the true manipulation of the law and system

Don't know the fiscal costs and legal risks of acceptance of maintaining the "scholarly status quo"



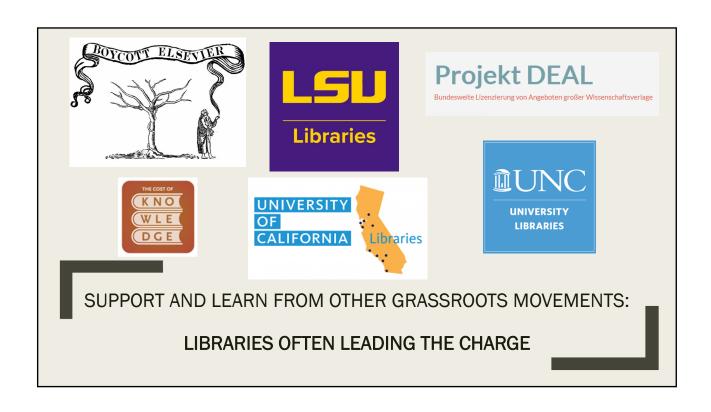
#### NOT...

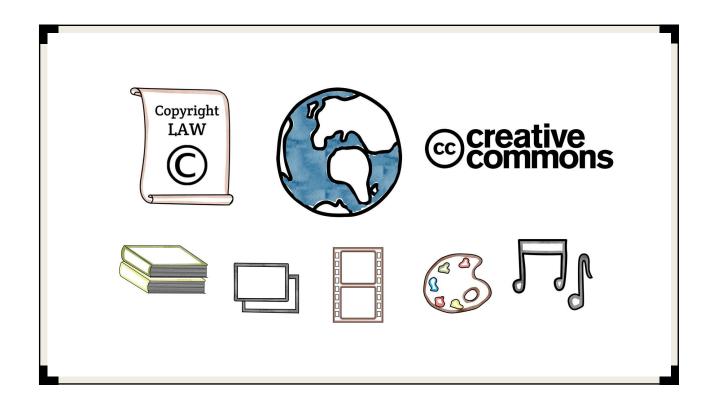
- Traditional law (too slow to adopt or change)
- Congress (slow and subject to financial exploitation)
- Funding requirements (great, but temporary)
- Any <u>library</u> associations (ALA gave an award to Rep. Darrell Issa last year)

# MAINTAINING THE "LAW OF OPEN" IS UP TO US

Self- Help and Remedies







#### **CREATIVE COMMONS (CC)**

#### For licensing all copyrighted works

- Articles, books, chapters, textbooks
- Posters, Power Point presentations
- Blogs, Webpages
- Photos, Art, etc.
- Music



Attribution by



Share Alike



Non-Commercial



No Derivative Works

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Enhances sharing the work, while also enhancing rights protection of the author, if so desired....

Let us take a moment to reflect on our priorities for our researchers, libraries, and institutions — places where millions of dollars are being paid to outside parties to access the scholarship emerging from inside our campuses....



